

# Join the Best for a Journey of Excellence

If you are looking for a career that will help you stand tall, join People's Leasing & Finance PLC (PLC) and fulfill or unleash your potential to change your world. PLC is a public quoted company with enduring vision on being a vibrant award winning financial service provider and a superior player in the last 3 decades of non – banking financial service landscape. PLC is spreading its wings across more than 100 Branches island wide.

Whether you want a career that could take you to the top or to be a game changer or simply take you in an exciting new direction, PLC provides opportunities, support and rewards that would push you towards greater heights. Today, people's Leasing & Finance PLC is also a formidable group of 6 subsidiary companies comprising of People's Insurance PLC, People's Leasing Fleet Management Limited, People's Leasing Property Development Limited, People's Micro Commerce Limited and People's Leasing Havelock Properties Ltd and Alliance Finance in Bangladesh. We are also driven by a performance culture with an unmatched level of quality and integrity by ethical business practices. Hence our brand reputation is held in high esteem. Also Company has been rated A(Ika):Out look ( Stable ) by Fitch Ratings Lanka Limited.

## Unit in Charge Fixed Deposits & Savings

(Akuressa, Ambalantota, Batticaloa, Dehiwala AI – Safa, Godakawela, Hatton, Je–Ela, Kaduwela, Kalawana, Kaluwanchikudy, Kandy, Kamburupitiya, Kattankudy, Kegalle, Kiribathgoda, Kodikkaman, Kuliypitiya, Mahaiyawa, Mathugama, Medawachchiya, Monaragala, Negombo City, Nuwara Eliya, Puthukkudiyiruppu, Union Place, Urubokka, Vavuniya, Wariyapola, Wellawaya, Mahiyanganaya, Walasmulla, Galenbidunuwewa, Battaramulla, Aluthgama, Chilaw, Avissawella, Dambulla, Gampaha, Kadawath, Minuwangoda, Mirigama, Wennappuwa, Kurunegala, Ampara, Welimada, Pelmadulla, Badulla & Udugama Branches.)

## Role Profile

The Job holder will be reporting to the Branch Manager, the selected candidate will be entrusted with full responsibility for driving the Fixed Deposit and Savings portfolio, strengthening liability growth, ensuring regulatory compliance and enhancing the branch's market presence within the assigned territory.

### Key Responsibilities:

- Lead and inspire the FD & Savings team to deliver sustainable business growth at branch level.
- Drive FD & Savings mobilization campaigns to achieve monthly and annual targets and identify new market segments.
- Cultivate and manage high-net-worth and corporate client relationships.
- Ensure strict adherence to regulatory requirements and internal governance standards.
- Monitor product wise portfolio performance on a weekly and monthly basis.
- Prepare management reports and contribute to overall unit performance.
- Oversee the end-to-end processing of FD and Savings products, ensuring a Zero Error Ratio in documentation and data entry.

### Candidate Profile:

- Minimum 02-04 years' experience in branch or head office level with exposure to deposit mobilization
- Professional qualification in Banking, Finance, Marketing, or part qualification in a recognized professional body (IBSL/CIM/CA/CMA will be an added advantage)
- Good leadership and team management skills
- Good communication and customer relationship management abilities
- Sound knowledge of CBSL regulations
- Sound understanding of regulatory framework governing licensed finance companies relating to fixed deposits and savings.

*"Successful Candidate will be provided with an attractive remuneration package and fringe benefits commensurate with benchmarked institutions."*

Any form of canvassing will be regarded as a disqualification

Applicants are invited to submit comprehensive curriculum vitae with names of two non – related referees, copies of relevant certificates along with a passport size photograph to the address given below on or before **08th May 2026**.

### Application should be sent to:

Head of HR,  
People's Leasing & Finance PLC,  
No.1161, Maradana Road, Colombo 08.  
Web: [www.plc.lk](http://www.plc.lk) | E –mail – [careers@plc.lk](mailto:careers@plc.lk)  
We will correspond only with applicants shorts listed for interview.

