

# Join the Best for a Journey of Excellence

If you are looking for a career that will help you stand tall, join People's Leasing & Finance PLC (PLC) and Fulfill or Unleash Your Potential to Change Your World. PLC is a public quoted company with enduring vision on being a vibrant award winning financial service provider and a superior player in the last 3 decades of non – banking financial service landscape. PLC is spreading its wings across more than 100 Branches island wide.

Whether you want a career that could take you to the top or to be a game changer or simply take you in an exciting new direction, PLC provides opportunities, support and rewards that would push you towards greater heights. Today, people's Leasing & Finance PLC is also a formidable group of 6 subsidiary companies comprising of People's Insurance PLC, People's Leasing Fleet Management Limited, People's Leasing Property Development Limited, People's Micro Commerce Limited and People's Leasing Havelock Properties Ltd and Alliance Finance in Bangladesh. We are also driven by a performance culture with an unmatched level of quality and integrity by ethical business practices. Hence our brand reputation is held in high esteem. Also Company has been rated A(lka): Outlook (Stable) by Fitch Ratings Lanka Limited.

## Deputy Manager /Assistant Manager – FD & Savings

### Role Profile

The job holder will report to Head of FD & Savings and will be responsible for overseeing deposit operations, achieving deposit growth targets, and ensuring excellent customer service standards. The role involves managing daily FD and Savings functions, supporting branch teams, and ensuring compliance with regulatory and company guidelines.

### Key Responsibilities

- Achieving monthly and annual targets for fixed deposits and savings products of the company.
- Oversee Customer inquiries, renewals, withdrawals, and new account opening efficiently.
- Supporting branch and field teams in deposit mobilization and cross-selling activities
- Building strong customer relationships and ensuring a high level of service quality.
- Monitoring deposit trends and preparing reports for management review.
- Ensuring all FD and Savings operations are carried out accurately and within compliance guidelines.
- Coordinating with branches and the marketing team for promotional campaigns and deposit drives.
- Maintaining accurate documentation, records, and system entries related to deposits.
- Identifying potential customer segments and recommending new approaches to increase deposits.
- Guiding and supporting staff in day to day deposit-related activities.

### Candidate Profile

- Minimum Diploma/ Bachelor's Degree in Finance, Business Management, or a related field.
- Professional qualifications in Banking or Finance are an added advantage.
- 6-8 years of experience in fixed deposits, savings or branch operations.
- Strong knowledge of deposit products, customer handling, and regulatory guidelines.
- Excellent communication and customer service skills.
- Ability to work towards targets and manage multiple responsibilities.
- Good leadership qualities with the ability to guide and support staff.
- High level of integrity, accuracy, and professionalism.
- Proficiency in MS Office and core banking systems.

*"Successful Candidate will be provided with an attractive remuneration package and fringe benefits commensurate with benchmarked institutions."*

Any form of canvassing will be regarded as a disqualification

Applicants are invited to submit comprehensive curriculum vitae with names of two non – related referees, copies of relevant certificates along with a passport size photograph to the address given below on or before **27th February 2026**.

### Application should be sent to:

Head of HR,  
People's Leasing & Finance PLC,  
No.1161, Maradana Road, Colombo 08.  
Web: [www.plc.lk](http://www.plc.lk) | E –mail – [careers@plc.lk](mailto:careers@plc.lk)  
We will correspond only with applicants shorts listed for interview.