

PEOPLE'S LEASING & FINANCE PLC

Key Facts Document

Fixed Deposits & Savings

1. Key Facts Document - Super Savings

Description of the account	Benefits to customers	-	es, commission, erest.	Procedures to be followed to open the account	Main terms and conditions				
	Interest will be calculated	Please refer the	e PLC web site	Individual	Eligibility Criteria;				
	on the daily balance and	for latest intere	est rates.	Completion of savings	Individual				
This is a regular savings account with a higher rate	credited to the account monthly.	Initial Account is LKR 1000/-	opening deposit	mandate. Complete KYC (Know Your	Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport.				
of interest. Depositors are entitled to an International Visa Debit card which enables customers to	Online banking facility. Standing Order facility.	LKR 300/- will b the ATM card.	be charged for	Customer) requirements and produce necessary documentation.	Corporate & Other Institutions Corporate and other Institutions registered in Sri Lanka.				
purchase products at any time of the day.	Convenient cash deposits /		Rs.200/= will be	Submit a copy of valid National	Dormant / Inactive accounts policy				
	withdrawals / fund	charged.		Identity Card (NIC) and in the	If the owner of a savings account has not transacted with				
	transfers through island			absence of the NIC, Driving	the Company for a period of one year the account will be				
	wide branch network.	ATM Withdraw Transaction	als - Per	License (DL)/ passport which	classified as an inactive account. Reactivation shall be				
	24 hour worldwide access	People's Banks	Rs 3/-	carries the NIC number.	done on customer's request.				
	to your account through	Other Banks	Rs 30/-	Submit documentary					
	visa enabled Debit Card.	International	Rs 150/-	evidence for address	If the owner of a savings account has not transacted with				
				verification, if the residential	the Company in relation to that particular account for a				
	OR facility for merchants	OR facility for merchants	OR facility for merchants	QR facility for merchants	OR facility for merchants	ATM Balance Inquiry - Per Transaction		address differs from the NIC	period of TEN years, the account shall be classified as a
	Eligible deposit liabilities	People's Banks	No Charge	or DL.	dormant account. Reactivation shall be done on customer's request.				
	are insured with the Sri	Other Banks	Rs 7.50/-	Verification of Nominee (If					
	Lanka deposit insurance	International	Rs 50/-	required)	Other Conditions;				
	scheme, implemented by		; Fees;		The company will only accept cheques drawn in favour of				
	the monetary board, for			Corporate & Other Institutions	the account holder or in favour of People's Leasing &				
	compensation up to a	Rs.30/= will be	charged for	Completion of savings	Finance PLC, including therein the name of the account				
	maximum of Rs.600,000/- per depositor.	other bank trai	nsactions.	mandate.	holder and the account number.				
		Rs.20/= will be	charged for	Complete Corporate KYC (Know	In case of a lost Passbook, a fresh passbook will be issued				
		utility bill paym	-	Your Customer) requirements	on receiving satisfactory explanation and the provision of				

	and produce necessary	an indemnity.
Account closing charges will be	documentation.	
LKR 200/-		
	Business registration /	
Fee of Rs.25/= will be charged	Certificate of Incorporation /	
from inactive accounts with a	Copy of Registered Act /	
balance of Rs.1,000/= or less	Articles of associations , Board	
than Rs.1,000/= (The account	resolution, Declaration of	
will be automatically closed	Beneficial ownership, Data	
through the system when the	Collection forms of directors /	
balance reaches zero).	authorized signatories letter,	
bulunce reaches zeroj.	Identification Document of	
0.50% will be charged for QR	authorized signatories,	
-	-	
transactions (per transaction)	authorized signatories letter,	
	form 20.	
*Please note that all charges		
may be changed from time to	Submit documentary evidence	
time at the sole discretion of	for address verification (Utility	
the company.	bill or bank statement which	
	should be under company	
	name)	

2. Key Facts Document - Senior Citizen Savings

Description of the account	Benefits to customers	Fees / charges, intere		Procedures to be followed to open the account	Main terms and conditions
	Deposit holders are eligible to an additional interest rate.	Please refer the l for latest interest		Completion of savings mandate,	Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder over 60
For citizens above the age of 55 years. This account offers an additional interest	Interest calculated on daily balance and credited monthly.	Initial Account o deposit is LKR 10		Complete KYC (Know Your Customer) requirement.	years of age, holding a valid national Identity card / Driving License / Valid passport.
rate above the normal rate.	Standing Order facility.	LKR 300/- will be the ATM card.	charged for	Submit duly signed Withholding Tax Declaration (If Applicable)	If the owner of a savings account has not transacted with the Company for a period of one year the account will be
	Online banking facility. Convenient cash deposits /	Annual fee of Rs. charged.	200/= will be	Submit a copy of valid	classified as an inactive account. Reactivation shall be done on customer's request.
	withdrawals / fund transfers through island wide branch	Account closing obe LKR 200/-	charges will	National Identity Card (NIC) and in the absence of the NIC, Driving License (DL)/	If the owner of a savings account has not transacted with the Company in relation to that particular account for a
	network. 24 hour worldwide access to your account through visa	ATM Withdrawal Transaction People's Banks	Rs 3/-	passport which carries the NIC number. Submit documentary	period of TEN years, the account shall be classified as a dormant account. Reactivation shall be done on customer's request.
	enables Debit Card. Eligible deposit liabilities are	Other Banks International	Rs 30/- Rs 150/-	evidence for address verification, if the	Other Conditions; The company will only accept cheques drawn in favour of
	insured with the Sri Lanka deposit insurance scheme,	ATM Balance Inq Transaction People's Banks	uiry - Per No Charge	residential address differs from NIC or DL	the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account
	implemented by the monetary board, for compensation up to a	Other Banks International	Rs 7.50/- Rs 50/-	Verification of Nominee (If required)	holder and the account number. In case of lost Passbook, a fresh passbook will be issued
	maximum of Rs.600,000/- per depositor.	Online Banking F			on receiving satisfactory explanation and sufficient indemnity thereof.
		Rs.30/= will be cl other bank trans	•		

	Rs.20/= will be charged for utility bill payments.		
	Fee of Rs.25/= will be charged from inactive accounts with a balance of Rs.1,000/= or less than Rs.1,000/= (<i>The account</i> <i>will be automatically closed</i> <i>through the system when the</i> <i>balance reaches zero</i>).		
	*Please note that all charges may be changed from time to time at the sole discretion of the company.		

3. Key Facts Document -Senehasa Minor Savings

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
This account can be opened by a parent or a legal guardian on behalf of a child below 18 years.	Preferential interest rate. Interest will be calculated on the daily balance and credited to the account monthly. Eligible deposit liabilities are insured with the SriLanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs.600,000/- per depositor.	Please refer the PLC web site for latest interest rates. Initial account opening deposit is LKR 250/- No account closing charges. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Completion of savings mandate duly signed by parent / guardian. Complete KYC (Know your customer) requirement by parent / guardian). Submit duly signed With Holding Tax declaration of the parent / Guardian (If applicable) Submit a copy of birth certificate of child. Submit a copy of valid NIC of the parent / guardian and in the absence of the NIC, Driving License / Passport which carries the NIC number. Submit documentary evidence for address verification of parent/guardian, if the residential address differs from NIC or DL. Verification of Nominee (If required)	 Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder below 18 years of age. Other Conditions; Withdrawals will be permitted only for critical requirement i.e education and medical, based on valid documentation at the discretion of the company by the minor and the signature by the depositor. Upon reaching 18 years of age, the minor may either withdraw the funds or the account will be converted to a normal savings account as appropriate. Dormant Policy will apply after the account is converted into a Super Savings (adult) account. The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.

4. Key Facts Document - Fixed Deposits

Description of the	Benefits to customers	Fees / charges,	Procedures to be followed to	Main terms and conditions		
account		commission, interest.	open the account			
FIXED DEPOSIT	Interest rates based on the	Please refer the PLC website	Individual	Eligibility Criteria;		
	tenor starting from 1 month to	for latest interest rates.	Completion of FD mandate.	Individual		
	2,3,6,12,15,24,36,48 and 60		Complete KYC (Know Your	Any citizen of Sri Lanka or Residential Visa holder over 18		
PLC Fixed Deposits	months in duration.	Letter of Guarantees;	Complete KYC (Know Your Customer) requirement.	years of age, holding a valid national Identity card / Driving		
	Interest will be paid at maturity or monthly as per the choice of the customer. Ability to obtain Loan / Letter of Guarantee against your Fixed Deposits; Loans against FDs 75% of the FD capital will be allowed for Monthly deposits.	2% commission of the investment value will be charged for Bank guarantees. Loans; Loan Rate = Offer Rate + 3% Interest will be recovered first and any remaining balance will be deducted from capital outstanding. *Please note that all	Submit duly signed Withholding Tax Declaration (If applicable) Submit a copy of valid NIC and in the absence of the NIC, Driving License / passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from	License / Valid passport. Corporate & Other Institutions Corporate and other Institutions registered in Sri Lanka. Inactive accounts policy If, the Company has not received any written communication from a deposit holder or no fresh operating instructions have been provided by that deposit holder to the Company for a continuous period as specified in the table below in respect of each category of fixed deposits, such deposit shall be classified as an "Inactive Deposit".		
	Up to 3years 90%, 4 years 85%, 5 years 80%, of the FD capital for maturity deposits.	charges may be changed from time to time at the sole discretion of the company.	NIC or DL Verification of Nominee (If required)	CategoryPeriod after which the deposit will be classified as "Inactive"01 to 13Three (03) years from the date of the initial placement of the deposit,		
	Guarantees will be issued up to		Corporate & Other Institutions	18 and Four (04) years from the date of the		
	100% for maturity deposits and		Completion of FD mandate.	24 initial placement of the deposit,		
	85% for monthly deposits of			months		
	the value of your investment.		Complete Corporate KYC (Know	36Six (06) years from the date of the initialmonthsplacement of the deposit		
	Eligible deposit liabilities are		Your Customer) requirements and produce necessary	48 and Eight (08) years from the date of the		
	insured with the Sri Lanka		documentation.	60 initial placement of the deposit months		
	deposit insurance scheme,					
	implemented by the monetary		Business registration / Certificate			
	board, for compensation up to		of Incorporation / Copy of	Other Conditions;		

a maximum of Rs.600, 000/-	Registered Act / Articles of	Minimum initial deposit shall be 10,000/- for maturity
per depositor.	associations, Board resolution,	deposits (Interest payable at maturity) and 100,000/- for
	Declaration of Beneficial	monthly deposits (Interest payable monthly).
	ownership, Data Collection forms	
	of directors / authorized	If the Fixed Deposit is withdrawn before maturity, the
	signatories letter, Identification	interest payable will be calculated at a lesser rate than agreed.
	Document of authorized	
	signatories, authorized signatories	If a request is made to withdraw a fixed deposit before
	letter, form 20.	maturity and the interest has been paid to the customer on a monthly basis until such request, premature withdrawal
	Submit documentary evidence for	charges will be deducted from the initial deposit amount.
	address verification (Utility bill or	If the Fixed Deposit is withdrawn before 30days from the
	bank statement which should be	placement (Including the date of placement and excluding the date of liquidation), no interest will be paid.
	under company name)	the date of inquidation), no interest will be paid.
		In case of lost Certificate, a fresh Certificate will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.

5. Key Facts Document – Self-e-cash

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
Selfectsh With this account, customers will be able to pledge their fixed deposit/s and obtain loans as and when they desire.	Enabling the depositors to obtain loans against the Fixed deposit through an ATM Card. Enabling easy withdrawal of loan proceeds anytime. Free ATM Debit Card	The loan rate will be the offered FD rate plus an additional 3%. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Completion of self-e-cash mandate. Complete KYC (Know Your Customer) requirement. Submit filled and signed Terms and Conditions. Submit a copy of valid NIC and in the absence of the NIC, Driving License / passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from NIC or DL. Verification of Nominee (If required)	Except the Fixed deposit holders noted below, all other FD holders are entitled to the "Self e cash" facility. • Minors • Corporate Clients • Societies and Non-profit organizations. 'Self e cash' facility can be applied for either individually or jointly depending on the ownership of the FD. 75% of the FD capital will be allowed for Monthly deposits. Up to 3years 90%, 4 years 85%, 5 years 80%, of the FD capital for maturity deposits.

6. Key Facts Document - 'Senehasa' Future Investment Plan

Description of the account	Benefits to customers						Default of Monthly Investment	Procedures to be followed to open the account	Main terms and conditions
This is a product designed for a customer to set aside a fixed amount of savings every month ("fixed monthly installment") on behalf of a child, to achieve a target amount at the end of an agreed period ranging from a minimum of 2 years and a maximum of 5 years ("target period").	targe The m invest Period 2 3 4 5 * This Eligible Sri Lan impler compe	for Rs.	n month eriod is a Minimum for Rs. 250,000 9,578 6,128 4,408 3,380 for illust t liabiliti sit insur oy the N up to a	ly invest as per the monthly i for Rs. 500,000 19,155 12,255 8,815 6,760 ration p ies are in rance scl 10netary maximu	tment for ne belov nvestmen for Rs. 750,000 28,733 18,383 13,223 10,140 urpose of nsured v heme, y Board,	r each v table. t for Rs. 1,000,000 38,310 24,510 17,630 13,520 conly vith the	If the monthly investment amount is not deposited for a period of three (03) consecutive months, the Senehasa' Future Investment Plan savings account will be converted to a regular Minor savings account. If the investor requests for early termination, Senehasa' Future Investment Plan savings account will be converted to a Regular Minor savings account. If any monthly investment amount is unpaid by the due date the investor will be required to deposit the monthly investment amount with the due interest for the days in arrears on the deposit date. Failure to meet this obligation will permit PLC to adjust the maturity value for the interest for the days in	Completion of Senehasa Kidz Investment Plan application. Complete KYC (Know Your Customer) requirement by parent / Guardian. Submit a copy of valid NIC of the parent / Guardian and in the absence of the NIC, Driving License / passport which carries the NIC number. Submit documentary evidence for address verification of parent/guardian, if the residential address differs from NIC or DL.	 Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder below 18 years of age. Other Conditions; Debit cards will not be issued to the account. Cannot be opened jointly. Monthly installments become due on the joining date of each month. (It is advisable to make arrangements to establish a standing order to ensure regular payment of monthly installment) Monthly investment amount should be deposited on or before the due date. Cheques, Bank drafts will not be accepted to the credit of this account. At the end of the selected investment period the total maturity amount can be withdrawn only after the completion of 30 days from the last scheduled deposit date. If the Minor has not reached 18 years, the value of the investment plan will be credited to a minor's (Senehasa) savings account. The Company reserves the right to amend or add new rules and regulations at any given time. Dormant Policy will apply after the account is converted into Adults Super Investment Plan account. *Please note that all charges may be changed from time to time at the sole discretion of the company.

7.Key Facts Document - PLC Premier Reward Plan

Description of the account		B	enefits t	o custoi	mers		Default of Monthly Investment	Procedures to be followed to open the account	Main terms and conditions
account Figure 2 and 2	Period 2 3 4 5	for Rs. 100,000 3,744 2,357 1,667 1,257	Minimum for Rs. 250,000 9,360 5,893 4,169	monthly i for Rs. 500,000 18,720 11,786 8,339 6,287	nvestmer for Rs. 750,000 28,080 17,679 12,509 9,432	for Rs. 1,000,000 37,441 23,572 16,678 12,575	Investment If the monthly investment amount is not deposited for a period of Three (03) consecutive months, the interest rate of PLC Premier Reward Plan will be converted to Regular Savings Account rate.	•	Account should be opened by any Sri Lankan Citizen over the age of 18 Years. No minimum balance requirement. However, the fixed monthly installment must be remitted continuously so that the customer will be able to achieve the full target sum. The Customer has the flexibility to agree upon an affordable monthly payment based on the customer's monthly income to achieve (earn) a target amount at the end of an agreed period ranging from a minimum of 2 years and a maximum of 5 years (target period). The targeted amount will be subject to government taxes if applicable.

8. Key Facts Document – Mudharabah Fixed Deposits

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
PLC Mudharabah Eligins Fixed Deposits bas bas bas	n attractive profit share is offered ased on the tenor starting from 3, 12 months in duration. Tofit will be paid at maturity, uarterly or monthly as per the noice of the customer. And the customer. And the seri Lanka deposit surance scheme, implemented y the monetary board, for compensation up to a maximum of 5.600, 000/- per depositor.	Please refer the PLC website for latest profit ratios. *Please note that all charges may be changed from time to time at the sole discretion of the company.	IndividualCompletion of FD mandate along with the agreement.Complete KYC (Know Your Customer) requirement.Submit duly signed Withholding Tax Declaration (If applicable)Submit a copy of valid NIC and in the absence of the NIC, Driving License / passport which carries the NIC number.Submit documentary evidence for address verification, if the residential address differs from NIC or DLVerification of Nominee (If required)Corporate & Other Institutions Completion of FD mandate.Complete Corporate KYC (Know Your Customer) requirements and produce necessary	Eligibility Criteria; Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport. Corporate Corporate and other Institutions registered in Sri Lanka. Inactive accounts policy If, the Company has not received any written communication from a deposit holder or no fresh operating instructions have been provided by that deposit holder to the Company for a continuous period as specified in the table below in respect of each category of fixed deposits, such deposit shall be classified as an "Inactive Deposit". Category Period after which the deposit will be classified as "Inactive" 01 to 13 Three (03) years from the date of the initial placement of the deposit, 18 and Four (04) years from the date of the 24 initial placement of the deposit, 18 and Four (04) years from the date of the 24 initial placement of the deposit, 18 and Four (04) years from the date of the 24 initial placement of the deposit, 18 and Four (04) years

	Business registration / Certificate	If the Fixed Deposit is withdrawn before maturity, the
	of Incorporation / Copy of	profit payable will be calculated at a lesser ratio than
	Registered Act / Articles of	agreed.
	associations, Board resolution,	If a request is made to withdraw a fixed deposit before
	Declaration of Beneficial	maturity and the profit has been paid to the customer on a
	ownership, Data Collection forms	monthly basis until such request, premature withdrawal
	of directors / authorized	charges will be deducted from the initial deposit amount.
	signatories letter, Identification	If the Fixed Deposit is withdrawn before 30days from the
	Document of authorized	placement (Including the date of placement and excluding
	signatories, authorized	the date of liquidation), no profit will be paid.
	signatories letter, form 20.	In case of lost Certificate, a fresh Certificate will be issued
		on receiving satisfactory explanation and sufficient
	Submit documentary evidence for	indemnity from Parent / Guardian.
	address verification (Utility bill or	
	bank statement which should be	
	under company name)	

9. Key Facts Document – Mudharabah Savings

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
Description of the account	Benefits to customersProfit will be credited to the account monthly.Online banking facilities.Standing Order facility.Convenient cash deposits / withdrawals / fund transfers through island 	_		Main terms and conditions Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport. Dormant / Inactive accounts policy If the owner of a savings account has not transacted with the Company for a period of one year the account will be classified as an inactive account. Reactivation shall be done on customer's request. If the owner of a savings account has not transacted with the Company in relation to that particular account for a period of TEN years, the account shall be classified as a dormant account. Reactivation shall be done on customer's request. Other Conditions; The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of a lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and the provision of an indemnity.
			Complete Corporate KYC (Know	

	· · ·	
	Your Customer) requirements	
Fee of Rs.25/= will be charged	and produce necessary	
from inactive accounts with a	documentation.	
balance of Rs.1,000/= or less		
than Rs.1,000/= (The account	Business registration /	
will be automatically closed	Certificate of Incorporation /	
through the system when the	Copy of Registered Act /	
balance reaches zero).	Articles of associations, Board	
	resolution, Declaration of	
	Beneficial ownership, Data	
	Collection forms of directors /	
	authorized signatories letter,	
	Identification Document of	
	authorized signatories,	
	authorized signatories letter,	
	form 20.	
	Submit documentary evidence	
	for address verification (Utility	
	bill or bank statement which	
	should be under company	
	name)	

10. Key Facts Document – Usfoor Minor Savings Account

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
This account can be opened by a parent or a legal guardian on behalf of a child below 18 years.	Preferential Profit Ratio. Profit will be credited to the account monthly. Eligible deposit liabilities are insured with the Sri Lanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs.600,000/- per depositor.	Please refer the PLC web site for latest Profit Ratios. Initial account opening deposit is LKR 250/- No account closing charges. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Completion of savings mandate duly signed by parent / guardian along with the agreement. Complete KYC (Know your customer) requirement by parent / guardian). Submit duly signed With Holding Tax declaration of the parent / Guardian (If applicable) Submit a copy of birth certificate of child. Submit a copy of valid NIC of the parent / guardian and in the absence of the NIC, Driving License / Passport which carries the NIC number. Submit documentary evidence for address verification of parent/guardian, if the residential address differs from NIC or DL. Verification of Nominee (If required)	 Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder below 18 years of age. Other Conditions; Withdrawals will be permitted only for critical requirement i.e education and medical, based on valid documentation at the discretion of the company by the minor and the signature by the depositor. Upon reaching 18 years of age, the minor may either withdraw the funds or the account will be converted to a normal savings account as appropriate. Dormant Policy will apply after the account is converted into a Super Savings (adult) account. The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.

Complaint Management Procedure:

The following methods are available to customers to lodge complaints.

- Through the Manager / Second Officer of each branches.
- Through the call center +94 112 206 300
- Email us at: customerservices@plc.lk
- Write to: FD & Savings Department, 5th Floor, No.1161, Maradana Road, Colombo 00800.

In the event a satisfactory solution is not provided by the finance company, customer can escalate his/her complain to the office of the **Financial Ombudsman** of Sri Lanka.

Financial Ombudsman Office of the Financial Ombudsman, 143A, Vajira Road, Colombo 05.

Contact Number: +94 11 259 5624 Telefax: +94 11 259 5625 Email: <u>fosril@sltnet.lk</u> Website: <u>www.financialombudsman.lk</u>