

PEOPLE'S LEASING & FINANCE PLC

Key Facts Document

Fixed Deposits & Savings

1. Key Facts Document - Super Savings

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
This is a regular savings account with a higher rate of interest. Depositors are entitled to an International Visa Debit card which enables customers to purchase products at any	Interest will be calculated on the daily balance and credited to the account monthly. Online banking facility. Standing Order facility.	Please refer the PLC web site for latest interest rates. Initial Account opening deposit is LKR 1000/- LKR 300/- will be charged for the ATM card.	Individual Completion of savings mandate along with Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit a copy of valid National Identity Card (NIC) and in the	Eligibility Criteria; Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport. Corporate & Other Institutions Corporate and other Institutions registered in Sri Lanka.
time of the day.	Convenient cash deposits / withdrawals / fund transfers through island wide branch network. 24 hour worldwide access to your account through visa enabled Debit Card. QR facility for merchants	Annual fee of Rs.200/= will be charged. ATM Withdrawals - Per Transaction People's Banks Rs 3/- Other Banks Rs 30/- International Rs 150/- ATM Balance Inquiry - Per Transaction	absence of the NIC, Driving License (DL)/ passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from the NIC or DL.	If the owner of a savings account has not transacted with the Company for a period of one year the account will be classified as an inactive account. Reactivation shall be done on customer's request. If the owner of a savings account has not transacted with the Company in relation to that particular account for a period of TEN years, the account shall be classified as a dormant account. Reactivation shall be done on
	Eligible deposit liabilities are insured with the Sri Lanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs. 1,100,000/- per depositor.	People's Banks Other Banks Rs 7.50/- International Rs 50/- Online Banking Fees; Rs.30/= will be charged for other bank transactions. Rs.20/= will be charged for utility bill payments.	Verification of Nominee (If required) Corporate & Other Institutions Completion of savings mandate along with Customer Due Diligence (CDD) requirements and produce necessary documentation. Business registration /	customer's request. Other Conditions; The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of a lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and the provision of

	Certificate of Incorporation /	an indemnity.
Account closing charges will be	Copy of Registered Act /	
LKR 200/-	Articles of associations , Board	
	resolution, Declaration of	
Fee of Rs.25/= will be charged	Beneficial ownership, Data	
from inactive accounts with a	Collection forms of directors /	
balance of Rs.1,000/= or less	authorized signatories letter,	
than Rs.1,000/= (The account	Identification Document of	
will be automatically closed	authorized signatories,	
through the system when the	authorized signatories letter,	
balance reaches zero).	form 20.	
0.50% will be charged for QR	Submit documentary evidence	
transactions (per transaction)	for address verification (Utility	
	bill or bank statement which	
*Please note that all charges	should be under company	
may be changed from time to	name)	
time at the sole discretion of		
the company.		

^{***} For the customer complaint handling procedure, refer the last page of the document.

2. Key Facts Document - Senior Citizen Savings

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
For citizens above the age of 55 years. This account offers an additional interest rate above the normal rate.	Deposit holders are eligible to an additional interest rate. Interest calculated on daily balance and credited monthly. Standing Order facility. Online banking facility. Convenient cash deposits / withdrawals / fund transfers through island wide branch network. 24 hour worldwide access to your account through visa enables Debit Card. Eligible deposit liabilities are insured with the Sri Lanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs. 1,100,000/-per depositor.	Please refer the PLC web site for latest interest rates. Initial Account opening deposit is LKR 1000/- LKR 300/- will be charged for the ATM card. Annual fee of Rs.200/= will be charged. Account closing charges will be LKR 200/- ATM Withdrawals - Per Transaction People's Banks Rs 3/- Other Banks Rs 30/- International Rs 150/- ATM Balance Inquiry - Per Transaction People's Banks No Charge Other Banks Rs 7.50/- International Rs 50/- Online Banking Fees; Rs.30/= will be charged for	Completion of savings mandate along with Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit duly signed Withholding Tax Declaration (If Applicable) Submit a copy of valid National Identity Card (NIC) and in the absence of the NIC, Driving License (DL)/ passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from NIC or DL Verification of Nominee (If required)	Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder over 60 years of age, holding a valid national Identity card / Driving License / Valid passport. Dormant / Inactive accounts policy If the owner of a savings account has not transacted with the Company for a period of one year the account will be classified as an inactive account. Reactivation shall be done on customer's request. If the owner of a savings account has not transacted with the Company in relation to that particular account for a period of TEN years, the account shall be classified as a dormant account. Reactivation shall be done on customer's request. Other Conditions; The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and sufficient indemnity thereof.
		other bank transactions.		

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	Rs.20/= will be charged for utility bill payments.		
	Fee of Rs.25/= will be charged from inactive accounts with a balance of Rs.1,000/= or less than Rs.1,000/= (The account will be automatically closed through the system when the balance reaches zero).		
	*Please note that all charges may be changed from time to time at the sole discretion of the company.		

^{***}For the customer complaint handling procedure, refer the last page of the document.

3. Key Facts Document -Senehasa Minor Savings

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
This account can be opened by a parent or a legal guardian on behalf of a child below 18 years.	Preferential interest rate. Interest will be calculated on the daily balance and credited to the account monthly. Eligible deposit liabilities are insured with the SriLanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs. 1,100,000/-per depositor.	Please refer the PLC web site for latest interest rates. Initial account opening deposit is LKR 250/- No account closing charges. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Completion of savings mandate duly signed by parent / guardian along with Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit duly signed With Holding Tax declaration of the parent / Guardian (If applicable) Submit a copy of birth certificate of child. Submit a copy of valid NIC of the parent / guardian and in the absence of the NIC, Driving License / Passport which carries the NIC number. Submit documentary evidence for address verification of parent/guardian, if the residential address differs from NIC or DL. Verification of Nominee (If required)	Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder below 18 years of age. Other Conditions; Withdrawals will be permitted only for critical requirement i.e education and medical, based on valid documentation at the discretion of the company by the minor and the signature by the depositor. Upon reaching 18 years of age, the minor may either withdraw the funds or the account will be converted to a normal savings account as appropriate. Dormant Policy will apply after the account is converted into a Super Savings (adult) account. The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.

^{***} For the customer complaint handling procedure, refer the last page of the document.

4. Key Facts Document - Fixed Deposits

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
PLC Fixed Deposits	Interest rates based on the tenor starting from 1 month to 2,3,6,12,15,24,36,48 and 60 months in duration. Interest will be paid at maturity or monthly as per the choice of the customer. Ability to obtain Loan / Letter of Guarantee against your Fixed Deposits; Loans against FDs 75% of the FD capital will be allowed for Monthly deposits. Up to 3years 90%, 4 years 85%, 5 years 80%, of the FD capital for maturity deposits. Guarantees will be issued up to 100% for maturity deposits and 85% for monthly deposits of the value of your investment. Eligible deposit liabilities are insured with the Sri Lanka deposit insurance scheme, implemented by the monetary	Please refer the PLC website for latest interest rates. Letter of Guarantees; 2% commission of the investment value will be charged for Bank guarantees. Loans; Loan Rate = Offer Rate + 3% Interest will be recovered first and any remaining balance will be deducted from capital outstanding. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Individual Completion of FD mandate along with Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit duly signed Withholding Tax Declaration (If applicable) Submit a copy of valid NIC and in the absence of the NIC, Driving License / passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from NIC or DL Verification of Nominee (If required) Corporate & Other Institutions Completion of FD mandate. Complete Corporate KYC (Know Your Customer) requirements and produce necessary documentation. Business registration / Certificate	Eligibility Criteria; Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport. Corporate & Other Institutions Corporate and other Institutions registered in Sri Lanka. Inactive accounts policy If, the Company has not received any written communication from a deposit holder or no fresh operating instructions have been provided by that deposit holder to the Company for a continuous period as specified in the table below in respect of each category of fixed deposits, such deposit shall be classified as an "Inactive Deposit". Category Period after which the deposit will be classified as "Inactive" 01 to 13 Three (03) years from the date of the initial placement of the deposit, 18 and Four (04) years from the date of the initial placement of the deposit, months 36 Six (06) years from the date of the initial months placement of the deposit 48 and Eight (08) years from the date of the initial placement of the deposit 48 and Eight (08) years from the date of the initial placement of the deposit months Other Conditions;
	board, for compensation up to		of Incorporation / Copy of	P 5

a maximum of Rs. 1,100,000/-	Registered Act / Articles of	Minimum initial deposit shall be 10,000/- for maturity
per depositor.	associations , Board resolution,	deposits (Interest payable at maturity) and 100,000/- for
	Declaration of Beneficial	monthly deposits (Interest payable monthly).
	ownership, Data Collection forms	
	of directors / authorized	If the Fixed Deposit is withdrawn before maturity, the
	signatories letter, Identification	interest payable will be calculated at a lesser rate than agreed.
	Document of authorized	agreeu.
	signatories, authorized signatories	If a request is made to withdraw a fixed deposit before
	letter, form 20.	maturity and the interest has been paid to the customer on a monthly basis until such request, premature withdrawal
	Submit documentary evidence for	charges will be deducted from the initial deposit amount.
	address verification (Utility bill or	If the Fixed Deposit is withdrawn before 30days from the
	bank statement which should be	placement (Including the date of placement and excluding
	under company name)	the date of liquidation), no interest will be paid.
		In case of lost Certificate, a fresh Certificate will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.

^{***} For the customer complaint handling procedure, refer the last page of the document.

5. Key Facts Document – Self-e-cash

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
With this account, customers will be able to pledge their fixed deposit/s and obtain loans as and when they desire.	Enabling the depositors to obtain loans against the Fixed deposit through an ATM Card. Enabling easy withdrawal of loan proceeds anytime. Free ATM Debit Card	The loan rate will be the offered FD rate plus an additional 3%. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Completion of self-e-cash mandate along with Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit filled and signed Terms and Conditions. Submit a copy of valid NIC and in the absence of the NIC, Driving License / passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from NIC or DL. Verification of Nominee (If required)	Except the Fixed deposit holders noted below, all other FD holders are entitled to the "Self e cash" facility. • Minors • Corporate Clients • Societies and Non-profit organizations. 'Self e cash' facility can be applied for either individually or jointly depending on the ownership of the FD. 75% of the FD capital will be allowed for Monthly deposits. Up to 3years 90%, 4 years 85%, 5 years 80%, of the FD capital for maturity deposits.

^{***} For the customer complaint handling procedure, refer the last page of the document.

6.Key Facts Document - PLC Premier Reward Plan

Description of the account	Benefits to customers				Default of Monthly Investment	Procedures to be followed to open the account	Main terms and conditions				
premier REWARD PLAN	Guarai period	for Rs.	Minimum for Rs.	monthly ir	nvestment	for Rs.	amount is not deposited for a period of Three (03) consecutive months, the interest rate of PLC Premier Reward Plan account opening form along with Customer Due Diligence (CDD) Premier Reward Plan will be remitted continuously so must be remitted continuously so	is not deposited iod of Three (03) account opening form along with Customer ate of PLC Premier Reward Plan account opening form along with Customer Due Diligence (CDD)	Premier Reward Plan account opening form along with Customer Due Diligence (CDD)	Premier Reward Plan account opening form along with Customer Due Diligence (CDD)	Account should be opened by any Sri Lankan Citizen over the age of 18 Years. No minimum balance requirement. However, the fixed monthly installment must be remitted continuously so that the
This is a product designed for a customer to set	2	3,790				37,901	be converted to Regular Savings Account rate.	produce necessary documentation.	customer will be able to achieve the full target sum.		
aside a fixed amount of savings every month ("fixed monthly installment") to achieve a target amount at the end of an agreed period ranging from a minimum of 2 years and a	Eligible	e deposi	4,314 3,290 for illust t liabiliti	8,628 6,580 ration pu	12,942 9,870 urpose o	17,256 13,160 only.		Copy of the National Identity Card (NIC) / Driving License (DL) / valid Passport. Documentary evidence is required for address verification if the resident address differs	The Customer has the flexibility to agree upon an affordable monthly payment based on the customer's monthly income to achieve (earn) a target amount at the end of an agreed period ranging from a minimum of 2 years and a maximum of 5 years (target period). The targeted amount will be subject to government taxes if applicable.		
maximum of 5 years ("target period").	impler compe	nented l	by the M	ance sch Ionetary maximu itor.	Board,			from NIC or passport.	government taxes if applicable.		

^{***} For the customer complaint handling procedure, refer the last page of the document.

7. Key Facts Document – Mudharabah Fixed Deposits

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
MUDHARABAH ISLAMIC INVESTMENTS PLC Mudharabah Fixed Deposits	An attractive profit share is offered based on the tenor starting from 3, 6, 12 months in duration. Profit will be paid at maturity, quarterly or monthly as per the choice of the customer. Eligible deposit liabilities are insured with the Sri Lanka deposit insurance scheme, implemented by the monetary board, for	Please refer the PLC website for latest profit ratios. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Individual Completion of FD mandate along with the agreement. Completion of Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit duly signed Withholding Tax Declaration (If applicable)	Eligibility Criteria; Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport. Corporate Corporate and other Institutions registered in Sri Lanka. Inactive accounts policy If, the Company has not received any written communication from a deposit holder or no fresh operating instructions have been provided by that deposit
	compensation up to a maximum of Rs.1,100,000/- per depositor.		Submit a copy of valid NIC and in the absence of the NIC, Driving License / passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from	holder to the Company for a continuous period as specified in the table below in respect of each category of fixed deposits, such deposit shall be classified as an "Inactive Deposit". Category Period after which the deposit will be classified as "Inactive" O1 to 13 Three (03) years from the date of the months initial placement of the deposit,
			Verification of Nominee (If required) Corporate & Other Institutions Completion of FD mandate. Complete Corporate KYC (Know Your Customer) requirements and produce necessary	18 and Four (04) years from the date of the 24 initial placement of the deposit, months Other Conditions; Minimum initial deposit shall be 100,000/- for maturity / quarterly investments (Mudharabah investment yielding annual profits) and 50,000/- for monthly investments (Mudharabah investments (Mudharabah investment yielding monthly profits).

documentation. Business registration / Certificate of Incorporation / Copy of Registered Act / Articles of associations , Board resolution, Declaration of Beneficial ownership, Data Collection forms of directors / authorized signatories letter, Identification Document of authorized signatories, authorized signatories letter, form 20.	If the Fixed Deposit is withdrawn before maturity, the profit payable will be calculated at a lesser ratio than agreed. If a request is made to withdraw a fixed deposit before maturity and the profit has been paid to the customer on a monthly basis until such request, premature withdrawal charges will be deducted from the initial deposit amount. If the Fixed Deposit is withdrawn before 30days from the placement (Including the date of placement and excluding the date of liquidation), no profit will be paid. In case of lost Certificate, a fresh Certificate will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.
Submit documentary evidence for address verification (Utility bill or bank statement which should be under company name)	

^{***} For the customer complaint handling procedure, refer the last page of the document.

8. Key Facts Document – Mudharabah Savings

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
This is a regular Mudharabah savings account with a higher profit ratio. Depositors are entitled to an International Visa Debit card which enables customers to purchase products at any time of the day.	Profit will be credited to the account monthly. Online banking facilities. Standing Order facility. Convenient cash deposits / withdrawals / fund transfers through island wide branch network. 24 hour worldwide access to your account through visa enabled Debit Card. Eligible deposit liabilities are insured with the SriLanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs.1,100,000/- per depositor.	Please refer the PLC web site for latest profit ratios. Initial Account opening deposit is LKR 1000/- LKR 300/- will be charged for the ATM card. Annual fee of Rs.200/= will be charged. Account closing charges will be LKR 200/- Fee of Rs.25/= will be charged from inactive accounts with a balance of Rs.1,000/= or less than Rs.1,000/= (The account will be automatically closed through the system when the balance reaches zero). *Please note that all charges may be changed from time to time at the sole discretion of the company.	Individual Completion of Mudharabah savings mandate along with the agreement. Completion of Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit a copy of valid National Identity Card (NIC) and in the absence of the NIC, Driving License (DL)/ passport which carries the NIC number. Submit documentary evidence for address verification, if the residential address differs from the NIC or DL. Verification of Nominee (If required) Corporate & Other Institutions Completion of mandate. Complete Corporate KYC (Know Your Customer) requirements	Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid national Identity card / Driving License / Valid passport. Dormant / Inactive accounts policy If the owner of a savings account has not transacted with the Company for a period of one year the account will be classified as an inactive account. Reactivation shall be done on customer's request. If the owner of a savings account has not transacted with the Company in relation to that particular account for a period of TEN years, the account shall be classified as a dormant account. Reactivation shall be done on customer's request. Other Conditions; The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of a lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and the provision of an indemnity.

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Fee of Rs.25/= will be charged	and produce necessary	
from inactive accounts with a	documentation.	
balance of Rs.1,000/= or less		
than Rs.1,000/= (The account	Business registration /	
will be automatically closed	Certificate of Incorporation /	
through the system when the	Copy of Registered Act /	
balance reaches zero).	Articles of associations , Board	
	resolution, Declaration of	
	Beneficial ownership, Data	
	Collection forms of directors /	
	authorized signatories letter,	
	Identification Document of	
	authorized signatories,	
	authorized signatories letter,	
	form 20.	
	Submit documentary evidence	
	for address verification (Utility	
	bill or bank statement which	
	should be under company	
	name)	
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^{***} For the customer complaint handling procedure, refer the last page of the document.

9. Key Facts Document – Usfoor Minor Savings Account

Description of the account	Benefits to customers	Fees / charges, commission, interest.	Procedures to be followed to open the account	Main terms and conditions
This account can be opened by a parent or a legal guardian on behalf of a child below 18 years.	Preferential Profit Ratio. Profit will be credited to the account monthly. Eligible deposit liabilities are insured with the Sri Lanka deposit insurance scheme, implemented by the monetary board, for compensation up to a maximum of Rs.1,100,000/-per depositor.	Please refer the PLC web site for latest Profit Ratios. Initial account opening deposit is LKR 250/- No account closing charges. *Please note that all charges may be changed from time to time at the sole discretion of the company.	Completion of savings mandate duly signed by parent / guardian along with the agreement. Completion of Customer Due Diligence (CDD) requirements and produce necessary documentation. Submit duly signed With Holding Tax declaration of the parent / Guardian (If applicable) Submit a copy of birth certificate of child. Submit a copy of valid NIC of the parent / guardian and in the absence of the NIC, Driving License / Passport which carries the NIC number. Submit documentary evidence for address verification of parent/guardian, if the residential address differs from NIC or DL. Verification of Nominee (If required)	Eligibility Criteria; Any citizen of Sri Lanka or Residential Visa holder below 18 years of age. Other Conditions; Withdrawals will be permitted only for critical requirement i.e education and medical, based on valid documentation at the discretion of the company by the minor and the signature by the depositor. Upon reaching 18 years of age, the minor may either withdraw the funds or the account will be converted to a normal savings account as appropriate. Dormant Policy will apply after the account is converted into a Super Savings (adult) account. The company will only accept cheques drawn in favour of the account holder or in favour of People's Leasing & Finance PLC, including therein the name of the account holder and the account number. In case of lost Passbook, a fresh passbook will be issued on receiving satisfactory explanation and sufficient indemnity from Parent / Guardian.

Complaint Management Procedure:

The following methods are available to customers to lodge complaints.

- Through the Manager / Second Officer of each branches.
- Through the call center +94 112 206 300
- Email us at: customerservices@plc.lk
- Write to: FD & Savings Department, 5th Floor, No.1161, Maradana Road, Colombo 00800.

In the event a satisfactory solution is not provided by the finance company, customer can escalate his/her complain to the office of the **Financial Ombudsman** of Sri Lanka.

Financial Ombudsman Office of the Financial Ombudsman, 143A, Vajira Road, Colombo 05.

Contact Number: +94 11 259 5624

Telefax: +94 11 259 5625 Email: fosril@sltnet.lk

Website: www.financialombudsman.lk