INTERIM FINANCIAL STATEMENTS For the six months ended 30th September 2012



PEOPLE'S LEASING COMPANY PLC

INCOME STATEMENT - COMPANY

	For the six months ended			For the quarter ended			
	30.09.2012	30.09.2011	Growth	30.09.2012	30.09.2011	Growth	
	Rs. Mn.	Rs. Mn.	%	Rs. Mn.	Rs. Mn.	%	
	Unaudited	Unaudited		Unaudited	Unaudited		
Revenue	7,648	6,447	18.6	3,863	3,391	13.9	
Interest and similar income	6,921	5,604	23.5	3,537	2,944	20.1	
Interest and similar expenses	3,907	2,778	40.6	2,017	1,505	34.0	
Net interest income	3,014	2,826	6.7	1,520	1,439	5.6	
No. 1. C. 1. C. 1. I	2	5.0	(04.6)	4	24	(07.1)	
Net trading income from sale of vehicles	3	56	(94.6)	1	34	(97.1)	
Fees and commission income Net income from Islamic finance	324 3	235 27	37.9 (88.9)	191	141 13	35.5 (107.7)	
				(1)		, ,	
Other operating income	262	121	116.5	58	92	(37.0)	
Total operating income	3,606	3,265	10.4	1,769	1,719	2.9	
Less : Operating expenses							
Employee benefits	455	364	25.0	207	170	21.8	
Depreciation	75	56	33.9	37	29	27.6	
Amortisation of intangible assets	6	5	20.0	3	3	-	
Provision charge/ (reversal) for credit losses	363	(1,504)	(124.1)	164	14	1,071.4	
Other operating expenses	682	568	20.1	382	308	24.0	
Profit from operations	2,025	3,776	(46.4)	976	1,195	(18.3)	
Less: Value Added Tax on Financial Services	125	240	(47.9)	55	72	(23.6)	
Profit before taxation	1,900	3,536	(46.3)	921	1,123	(18.0)	
Income tax expense	566	1,092	(48.2)	287	357	(19.6)	
Profit for the period	1,334	2,444	(45.4)	634	766	(17.2)	
Attributable to:							
Equity holders of the parent	1,334	2,444	(45.4)	634	766	(17.2)	
Minority interest		_,	-		-	-	
Net profit for the period	1,334	2,444	(45.4)	634	766	(17.2)	
Earnings per share (Basic/ Diluted) (Rs.)	0.81	2.02	(59.9)	0.38	0.62	(38.7)	

The above figures are provisional and subject to audit. Figures in brackets indicate deductions.

INCOME STATEMENT - GROUP

	For the six months ended			For the quarter ended		
	30.09.2012	30.09.2011	Growth	30.09.2012	30.09.2011	Growth
	Rs. Mn.	Rs. Mn.	%	Rs. Mn.	Rs. Mn.	%
	Unaudited	Unaudited		Unaudited	Unaudited	
Revenue	9,003	7,196	25.1	4,636	3,753	23.5
Interest and similar income	7,865	6,193	27.0	4,042	3,243	24.6
Interest and similar expenses	4,734	3,118	51.8	2,475	1,690	46.4
Net interest income	3,131	3,075	1.8	1,567	1,553	0.9
Net trading income from sale of vehicles	4	56	(92.9)	2	34	(94.1)
Fees and commission income	196	161	21.7	115	100	15.0
Net income from Islamic finance	369	152	142.8	200	90	122.2
Other operating income	407	127	220.5	199	65	206.2
Total operating income	4,107	3,571	15.0	2,083	1,842	13.1
Less: Operating expenses	552 132 5 414 603 2,401	437 90 5 (1,483) 551 3,971	26.3 46.7 - (127.9) 9.4 (39.5)	257 64 - 189 342 1,231	204 51 3 23 265 1,296	26.0 25.5 (100.0) 721.7 29.1 (5.0)
Less: Value Added Tax on Financial Services	146	259	(43.6)	67	83	(19.3)
Profit before taxation Income tax expense Profit for the period	2,255 729 1,526	3,712 1,178 2,534	(39.3) (38.1) (39.8)	1,164 358 806	1,213 413 800	(4.0) (13.3) 0.8
Attributable to:	1,520	2,334	(37.6)	300	800	0.0
Equity holders of the parent	1,505	2,518	(40.2)	795	790	0.6
Minority interest	21	16	31.3	11	10	10.0
Net profit for the period	1,526	2,534	(39.8)	806	800	0.8
Earnings per share (Basic/ Diluted) (Rs.)	0.92	2.08	(55.8)	0.49	0.64	(23.4)

The above figures are provisional and subject to audit. Figures in brackets indicate deductions.

BALANCE SHEET

		Group			Company	_
As at	30.09.2012	31.03.2012	Growth	30.09.2012	31.03.2012	Growth
	Rs. Mn.	Rs. Mn.	%	Rs. Mn.	Rs. Mn.	%
A COLUMN	Unaudited	Audited		Unaudited	Audited	
ASSETS	2 2 4 7	2.602	20.6	1 701	1 220	20.6
Cash and short term funds	3,247	2,693	20.6	1,721	1,338	28.6
Investments in government securities	1,527	1,563 896	(2.3)	- 571	393	- 45.3
Deposits with banks & financial institutions	1,466 25	115	63.6 (78.3)	21	393 112	
Inventories Dealing securities	181	113	61.6	56	29	(81.3) 93.1
Investment securities	305	305	-	305	305	-
Loans and other advances	6,113	5,580	9.6	4,465	4,170	7.1
Rentals receivable on lease, hire-purchase & Islamic finance	79,006	78,915	0.1	67,391	67,387	7.1
Deferred tax assets	72,000	70,713	(100.0)	07,571	-	_
Investment in subsidiaries	_	_	(100.0)	3,118	3,118	_
Investment in associate	_	_	_	3,110	5,110	_
Other assets	2,515	2,731	(7.9)	1,795	2,062	(12.9)
Property, plant & equipment	2,671	2,811	(5.0)	588	621	(5.3)
Investment property	2,071	2,011	(5.0)	56	56	(5.5)
Intangible assets	361	351	2.8	40	37	8.1
Total assets	97,417	96,073	1.4	80,127	79,628	0.6
1 Otal abbets	27,117	70,073	1.1	00,127	77,020	0.0
LIABILITIES & SHAREHOLDERS' FUNDS						
LIABILITIES	0.505	0.604	10.7			
Deposits from customers	9,785	8,684	12.7	1 962	2.072	(10.1)
Bank overdrafts	2,018	2,309	(12.6)	1,863	2,073	(10.1)
Other liabilities evidenced by paper	28,153	30,694	(8.3)	26,435	28,514	(7.3)
Tax payable Deferred tax liabilities	505 850	279 766	81.0 11.0	435 762	225 720	93.3 5.8
		26,911		25,969	24,702	
Borrowings Other liabilities	28,315 8,451	7,715	5.2 9.5	5,939	5,124	5.1 15.9
Total liabilities	78,077	77,358	0.9	61,403	61,358	0.1
1 otal nabilities	76,077	17,336	0.9	01,403	01,336	0.1
SHAREHOLDERS' FUNDS						
Stated capital	12,958	12,958	_	12,958	12,958	_
General reserve	300	300	-	300	300	_
Tax equalisation fund	100	100	_	100	100	_
Reserve fund	756	654	15.6	631	565	11.7
Investment fund reserve	738	543	35.9	697	517	34.8
Retained earnings	4,276	3,948	8.3	4,038	3,830	5.4
č	19,128	18,503	3.4	18,724	18,270	2.5
Minority interest	212	212	-	-	-	-
Total shareholders' funds	19,340	18,715	3.3	18,724	18,270	2.5
Total liabilities & shareholders' funds	97,417	96,073	1.4	80,127	79,628	0.6
Contingencies	239	377	(36.6)	229	352	(34.9)
Capital commitments	1,293	1,724	(25.0)	468	476	(1.7)
Net assets value per ordinary share (Rs.)	11.75	11.28	4.2	11.49	11.13	3.2
36 J. T.O. 11						
Memorandum Information				4.055	1.050	
Number of employees				1,055	1,050	
Number of branches				33	34	

CERTIFICATION

I certify that the above Interim Financial Statements are in compliance with the requirements of the Companies Act No. 7 of 2007 and give a true and fair view of the state of affairs of People's Leasing Company PLC and the Group as at 30th September 2012 and its profit for the six months ended 30th September 2012.

(Sgd.)

Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these Interim Financial Statements. Approved and Signed for and on behalf of the Board:

(Sgd.)(Sgd.)(Sgd.)

Chairman Director Chief Executive Officer

30th October 2012

Colombo.

The above figures are provisional and subject to audit.

STATEMENT OF CHANGES IN EQUITY - COMPANY Stated General Tax Reserve **Investment** Retained **Total Equalization Capital** Reserve **Fund Fund Earnings** Fund Reserve Rs. Mn. Balance as at 01.04.2011 1,850 300 100 355 70 5,767 8,442 Redemption of preference shares (50)(50)Capitalisation of reserves 4,088 (4,088)Net profit for the six months ended 30.09.2011 2,444 2,444 Transfer into / (out) from reserve 84 200 (284)Dividends - Preference shares (3) (3) - Ordinary shares (75)(75)5,938 300 100 439 270 10,758 Balance as at 30.09.2011 3,711 Redemption of preference shares (100)(100)Issue of share capital 7,020 7,020 Share issue expenses (221)(221)Net profit for the six months ended 31.03.2012 1,763 1,763 Transfer into / (out) from reserve 126 247 (373)Dividends - Preference shares (170)(170)- Ordinary shares (780)(780)565 517 Balance as at 31.03.2012 12,958 3,830 18,270 300 100 Redemption of preference shares (100)(100)Net profit for the six months ended 30.09.2012 1,334 1,334 Transfer into / (out) from reserve 180 66 (246)Dividends - Ordinary shares (780)(780)

300

12,958

The above figures are provisional and subject to audit.

Figures in brackets indicate deductions.

Balance as at 30.09.2012

100

631

697

4,038

18,724

STATEMENT OF CHANGES IN EQUITY - GROUP

Attributable to Equity Holders of the Company Minority Stated General Tax Reserve Investment Retained **Total** Total **Equalization Capital** Reserve Fund Fund **Earnings** Interest **Fund** Reserve Rs. Mn. Balance as at 01.04.2011 1,850 300 100 376 **70** 8,382 8,482 5,686 100 Redemption of preference shares (50)(50)(50)4,088 Capitalisation of reserves (4.088)Share issue expenses (1) (1) (1) Disposals and changes in holding 65 65 Net profit for the six months ended 30.09.2011 2,518 16 2,534 2,518 Transfer into/ (out) from reserves 95 212 (307)Dividends - Preference shares (3) (3) (3) - Ordinary shares (75)(75)(10)(85)5,938 471 282 171 Balance as at 30.09.2011 300 100 3,680 10,771 10,942 Redemption of preference shares (100)(100)(100)Issue of share capital 7,020 7,020 7,020 Share issue expenses (223)(223)(223)Disposal and changes in holding 18 18 Net profit for the six months ended 31.03.2012 23 1,985 1,985 2,008 Transfer into / (out) from reserve 183 261 (4444)Dividends - Preference shares (170)(170)(170)- Ordinary shares (780)(780)(780)12,958 300 654 212 543 Balance as at 31.03.2012 100 3,948 18,503 18,715 Redemption of preference shares (100)(100)(100)Net profit for the six months ended 30.09.2012 1,505 1,505 21 1,526 Transfer into / (out) from reserve 102 195 (297)Dividends- Ordinary shares (780)(801) (780)(21)756 12,958 300 738 4,276 212 Balance as at 30.09.2012 100 19,128 19,340

The above figures are provisional and subject to audit.

Figures in brackets indicate deductions.

CASH FLOW STATEMENT

	Group		Company	
Six months ended 30th September,	2012	2011	2012	2011
	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.
Cash Flow from Operating Activities				
Interest and similar income	7,596	6,093	6,652	5,504
Interest and similar expenses	(4,289)	(3,651)	(3,462)	(3,227)
Net trading income from sale of vehicles	4	56	3	56
Fees and commission income	196	161	324	235
Income from Islamic credits	369	152	4	27
Other operating income	402	126	96	122
Cash payments to employees and suppliers	(1,154)	(987)	(1,138)	(987)
Operating profit before changes in operating assets and	3,124	1,950	2,479	1,730
liabilities				
(Increase)/decrease in other assets	306	(942)	292	(790)
Decrease in inventories	90	165	91	218
Net investment in advances	(951)	(18,173)	(587)	(14,220)
Increase in amounts payable	291	1,572	370	111
Net cash used for operations	2,860	(15,428)	2,645	(12,951)
Tax paid	(399)	(1,168)	(279)	(1,142)
Gratuity paid	(2)	(1)	(1)	(1)
Net cash flow from/ (used in) operating activities	2,459	(16,597)	2,365	(14,094)
Cash flow from Investing Activities				
Acquisition of property, plant & equipment	(154)	(637)	(64)	(216)
Investments in subsidiaries	-	-	-	(165)
Purchase of rights in subsidiaries	-	-	-	(503)
Investments in securities/dealing securities	(69)	-	(27)	-
Deposits with banks & financial institutions	(570)	(23)	(178)	216
Proceeds on disposal of property, plant & equipment	111	33	24	32
Dividend/ interest received	5_	5	165	72
Net cash used in investing activities	(677)	(622)	(80)	(564)
Cash flow from Financing Activities				
Proceeds from rights issue	_	65	_	_
Deposits from customers	1,101	3,210		_
Borrowings	(1,137)	13,759	(812)	13,533
Dividends paid	(801)	(78)	(780)	(78)
Redemption of preference shares	(100)	(50)	(100)	(50)
Net cash flow from/ (used in) financing activities	(937)	16,906	(1,692)	13,405
ivet cash now from (used iii) inflancing activities	(931)	10,900	(1,072)	13,403
Net increase/ (decrease) in cash & cash equivalents	845	(313)	593	(1,253)
Cash & cash equivalents at the beginning of the period	384	971	(735)	(304)
Cash & cash equivalents at the end of the period	1,229	658	(142)	(1,557)
Analysis of Cash & Cash Equivalents at the End of the Period				
Cash in hand	305	536	75	4
Cash at bank	1,149	1,983	998	979
Bank overdraft	(2,018)	(3,879)	(1,863)	(2,540)
Deposit at call on short notice	1,793	2,018	648	
	1,229	658	(142)	(1,557)

The above figures are provisional and subject to audit.

Figures in brackets indicate deductions.

SEGMENTAL ANALYSIS - GROUP

	Adva & Lea		Salo Impo Vehi	orted	Fee b Activ		Oth Activ		Tot	al
For the six months ended 30th September	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
_	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.
Revenue										
Interest and similar income	7,865	6,193	-	-	-	-	-	-	7,865	6,193
Trading income from sale of vehicles	-	-	139	452	-	-	-	-	139	452
Fees and commission income	-	-	-	-	196	161	-	-	196	161
Other operating income	-	-	-	-	-	-	803	390	803	390
Segment revenue	7,865	6,193	139	452	196	161	803	390	9,003	7,196
Inter segment revenue	7	4	(7)	(4)	-	-	-	-	-	-
Total segment revenue	7,872	6,197	132	448	196	161	803	390	9,003	7,196
				_		_				
Segment result									2,255	3,712
Income tax expenses									729	1,178
Net profit									1,526	2,534
•										
Total assets	85,103	74,931	1,504	5,476	2,121	1,948	8,689	4,717	97,417	87,072
Total liabilities	68,208	65,514	1,205	4,788	1,700	1,704	6,964	4,124	78,077	76,130

The above figures are provisional and subject to audit. Figures in brackets indicate deductions.

INFORMATION ON ORDINARY SHARES OF THE COMPANY

Market Price

Market Prices per share for the quarter ended 30th September 2012 are as follows;

	Rs.
Highest:	14.80
Lowest:	10.30
Closing:	14.00

Stated Capital

Stated Capital as at 30th September 2012 was represented by the number of shares in issue as given below;

	Number	Rs.
Ordinary shares		_
Ordinary shares as at 30th September 2012	1,560,000,160	11,608,000,800
Fully paid cumulative redeemable preference shares	80,000,000	1,350,000,000
Total	1,640,000,160	12,958,000,800

SHAREHOLDERS' INFORMATION

Twenty Largest Shareholders as at 30th September 2012

Twenty largest ordinary shareholders of the Company as at 30th September 2012 were as follows,

No. Name of the Shareholder	No. of Shares	%
1 People's Bank	1,170,000,120	75.00
2 National Savings Bank	58,809,840	3.77
3 Employees Provident Fund	58,467,988	3.75
4 Distilleries Company of Sri Lanka PLC	24,517,300	1.57
5 HSBC INTL Nominees Ltd- Credit Suisse AG Zurich	18,000,000	1.15
6 HSBC INTL NOM Ltd JPMCB-J.P. Morgan Clearing Corp	14,857,500	0.95
7 Bank of Ceylon No. 1 Account	11,453,600	0.73
8 Bny-CF Ruffer Investment Funds: CF Ruffer Pacific Fund	10,000,000	0.64
9 Sanasa Development Bank Limited	9,864,800	0.63
10 Capital Alliance Holdings Ltd	9,295,200	0.60
11 Ceylon Guardian Investment Trust PLC A/C # 01	9,140,800	0.59
12 HSBC International Nominees Limited-SSBT The Ashmoreemm Umbrella Funds Trus	8,927,559	0.57
13 Ceylon Investment PLC A/C # 01	7,320,700	0.47
14 Sampath Bank Limited A/C No. 1	5,901,600	0.38
15 Mr. D. P. Kumarage	5,000,000	0.32
16 Gampaha District Co-operative Rural Bank Union Ltd	4,921,800	0.32
17 NDB Capital Holdings PLC	3,288,800	0.21
18 HSBC INTL NOM Ltd- Jpmire-GAM Star Fund PLS	3,000,000	0.19
19 David Pieris Motor Company Limited	2,300,000	0.15
20 Ms. N.T.M.S. Cooray	1,786,500	0.11

Public Holdings

The percentage of ordinary shares held by the public as at 30th September 2012 was 24.60%.

Directors'/ CEO's Holding in Shares as at 30th September 2012

The number of ordinary shares held by the directors and CEO as at 30th September 2012 was as follows.

		No. of
Name	Position	Shares
Mr. Weraduwage Karunajeewa	Chairman	-
Seylan Bank PLC/ Dr. Don Joseph Douglas Jayakody	Director	50,000
Mr. Hennek Gedara Wajira Swarna Sri Bandara	Director	-
Mr. Namasivayam Vasantha Kumar	Director	1,000,000
Mr. Palihawadana Arachchige Irenius Sirinimal Perera	Director	20,000
Mrs. Manoli Gonaduwa Jinadasa	Director	-
Mr. Don Padmasiri Kumarage	CEO	5,000,000

EXPLANATORY NOTES

- 1. There are no significant changes in accounting policies and methods of computation since the publication of financial statements in the annual report for the year 2011/12. The presentation and the classification of the financial statements of the previous period have been adjusted where relevant to conform to the current presentation.
- 2. The Interim Financial Statements for the six months ended 30th September 2012 are drawn up from unaudited accounts of the Company, its subsidiary companies and its associate.
- 3. The Interim Financial Statements are in compliance with the Sri Lanka Accounting Standards 35: Interim Financial Reporting and the provisions of the Companies Act No. 7 of 2007 and provide the information as required in terms of Rule 7.4 of the Colombo Stock Exchange.
- 4. According to the new ruling issued by the Institute of Chartered Accountants of Sri Lanka, Companies are required to prepare interim financial statements as per LKAS 34 for financial periods beginning on or after 1st January 2012. However, the Institute of Chartered Accountants of Sri Lanka has allowed Companies to prepare interim financial statements during the first financial year commencing on or after 1st January 2012 in accordance with the Sri Lanka Accounting Standards which existed immediately prior to 1st January 2012, with disclosures on impact to the Statement of Comprehensive Income for the period and Net Assets based on SLFRS/LKAS.

The Company is in the process of quantifying the impact to the Net Assets as well as to the Statement of Comprehensive Income for the period based on SLFRS/ LKAS, which will be disclosed in future reporting.

- 5. The consolidated Financial Statements of the Company comprises of the Company and its subsidiaries: People's Leasing Property Development Limited, People's Leasing Fleet Management Limited, People's Finance PLC, People's Insurance Limited, People's Leasing Havelock Properties Limited, People's Microfinance Limited and the Group's interest in its associate: City Finance Corporation Limited (formerly known as Industrial Finance Limited).
- 6. All known expenses including management fees and similar expenses have been provided for in these financial statements.
- 7. There has been no significant change in the nature of the contingent liabilities which were disclosed in the Annual Report for the year ended 31st March 2012.
- 8. The Company did not raise funds through a share issue, rights issue or debenture issue during the period ended 30th September 2012.
- 9. In June 2011, upon the continuous review of lending portfolio, the remaining general provision of Rs. 1,611,476,404/- was reversed to the Income Statement due to continuous increase in the quality of the Company's lending portfolio and the improved economic conditions of the country in all key sectors including leasing industry and low exposure to market risk. (six months period ended 30th September 2012- Nil)
- 10. During the six months ended 30th September 2012 the Company redeemed 10,000,000 preference shares (5,000,000 on 30th April 2012 and 5,000,000 on 30th September 2012) at Rs. 10/- each.

EXPLANATORY NOTES Contd.

- 11. Net assets per share have been calculated, for all periods, based on the number of shares in issue as at 30th September 2012.
- 12. Pursuant to the approval given by the shareholders of the Company at the 16th Annual General Meeting held on the 29th of June 2012, the Company paid a final dividend of Rs. 0.50 per ordinary share on the 11th July 2012 for the financial year ended 31st March 2012.
- 13. On the 5th of April 2012 the Company received a sum of Rs. 10,823,199/- from People's Insurance Limited, a subsidiary of People's Leasing Company PLC, as the final dividend of Rs. 0.20 per share for the financial year 2011.
- 14. On the 29th of June 2012, People's Finance PLC, a subsidiary of People's Leasing Company PLC, paid a sum of Rs. 186,442,448/- as the interim dividend of Rs. 2.50 per share for the financial year 2012/2013. Accordingly, People's Leasing Company PLC has received a net dividend of Rs. 148,975,388/-.
- 15. On the 12th of June 2012, the Company made an application to the Monetary Board of the Central Bank of Sri Lanka for registration as a Licensed Finance Company under the Finance Business Act No. 42 of 2011.
- 16. On the 5th of July 2012, Fitch Ratings Lanka upgraded the Company's National Long-Term rating to 'AA-(lka)' from 'A+(lka)'; Stable Outlook.
- 17. On the 18th of July 2012 Fitch Ratings has assigned People's Leasing Company PLC, Long Term Foreign and Local Currency Issuer Default Ratings (IDRs) of "B+" with a Stable Outlook. Moreover, Standard & Poor's Rating Services has also assigned "B+" Long Term and "B" Short Term issuer credit ratings to the Company. The outlook on the long-term rating is stable.
- 18. At the Extraordinary General Meeting held on 27th September 2012 the shareholders approved the adoption of the new Articles of Association and the change of name of the Company from "People's Leasing Company PLC" to "People's Leasing & Finance PLC".
- 19. There have been no material events subsequent to the balance sheet date, which require adjustments to or disclosures in the interim financial statements.

SELECTED PERFORMANCE INDICATORS

	Company		
	As at	As at	
	30.09.2012	31.03.2012	
Regulatory Capital Adequacy			
Core Capital (Tier1 Capital) - Rs. Mn	15,214.04	15,551.78	
Total Capital Base - Rs.Mn	15,214.04	15,551.78	
Core Capital Ratio (Minimum 5%)	25.44%	25.50%	
Total Capital Ratio (Minimum 10%)	25.44%	25.50%	
Asset Quality			
Gross Non-Performing Advances Ratio	0.97%	0.65%	
Net Non-Performing Advances Ratio	-0.23%	-0.16%	
Profitability (Annualized)			
Interest Margin	8.29%	10.02%	
Return on Assets (before Tax)	4.76%	8.83%	
Return on Equity	14.29%	32.62%	
Debt Security Related Ratios			
Debt Equity Ratio (Times)	4.11	3.23	
Interest Cover (Times)	1.49	1.97	